Unitil Energy Systems, Inc.
Calculation of Non-G1 Class Default Service Power Suppply Charge

| 1 | Reconciliation (1) | Nov-09 <br> Estimated <br> $(\$ 1,343)$ | Dec-09 <br> Estimated <br> $(\$ 1,367)$ | $\begin{gathered} \begin{array}{c} \text { Jan-10 } \\ \text { Estimated } \end{array} \\ \hline(\$ 1,495) \end{gathered}$ | Feb-10 <br> Estimated <br> $(\$ 1,675)$ | $\begin{gathered} \begin{array}{c} \text { Mar-10 } \\ \text { Estimated } \end{array} \\ (\$ 1,515) \end{gathered}$ | Apr-10 <br> Estimated <br> $(\$ 1,459)$ | $\underset{(\$ 8,854)}{\text { Total }}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 2 | Total Costs (Page 2) | \$4,970,497 | \$5,613,968 | \$6,876,334 | \$7,757,399 | \$6,210,110 | \$5,681,788 | \$37,110,097 |
| 3 | Reconciliation plus Total Costs (L. $1+$ L. 2 ) | \$4,969,155 | \$5,612,601 | \$6,874,839 | \$7,755,724 | \$6,208,595 | \$5,680,329 | \$37,101,243 |
| 4 | kWh Purchases | 67,835,413 | 69,054,301 | 75,546,749 | 84,640,826 | 76,545,061 | 73,686,246 | 447,308,596 |
| $\bigcirc$ | Total, Before Losses (L. 3 / L. 4) | \$0.07325 | \$0.08128 | \$0.09100 | \$0.09163 | \$0.08111 | \$0.07709 | \$0.08294 |
| $0^{6}$ | Losses | 6.40\% | 6.40\% | 6.40\% | 6.40\% | 6.40\% | 6.40\% | 6.40\% |
| $c$ | Total Retail Rate - Variable Power Supply Charge (L. 5 * (1+L.6)) | \$0.07794 | \$0.08648 | \$0.09683 | \$0.09750 | \$0.08630 | \$0.08202 |  |
| $8$ | Total Retail Rate - Fixed Power Supply Charge (L. $5^{*}$ (1+L.6)) |  |  |  |  |  |  | \$0.08825 |

(1) As filed in UES' March 13, 2009 Default Service filing. Balance as of January 31, 2009, as adjusted, allocated between rate periods (May-October 2009 and November 2009April 2010) and then to each month on equal per kWh basis.

Total reconciliation for May 1, 2009-April 30, 2010
(\$17,533)
Reconciliation amount for May-October 2009
$(\$ 8,679)$
Reconciliation amount for November 2009-April 2010
( $\$ 8,854$ )
Total
$(\$ 17,533)$

Unitil Energy Systems, Inc.
Itemized Costs for Non-G1 Class Default Service Power Supply Charge

|  | (a) <br> Total Non-G1 | (b) | Calculation of Working Capital |  |  |  | (g) | (h) | (i) | (j) | (k) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | (c) | (d) Working | (e) | (f) |  |  |  |  |  |
|  |  |  |  |  |  |  |  | Internal | Consulting |  |  |
|  | Class DS | GIS | Number of | Capital |  | Supply Related | Provision for | Company |  |  |  |  | Total Costs |
|  | Supplier | Support | Days of Lag | Requirement |  | Working Capital | Uncollected | Administrative |  | Outside Service | (sum $\mathrm{a}+\mathrm{b}+\mathrm{f}+$ |
|  | Charges (1) | Payments | 16.81/365 | $\left((a+b)^{*} c\right)$ | Prime Rate | ( $\mathrm{d}^{*} \mathrm{e}$ ) | Accounts | Costs | Legal Charges | Charges | $\mathrm{g}+\mathrm{h}+\mathrm{i}+\mathrm{j})$ |
| Nov-09 | \$4,931,243 | \$595 | 4.61\% | \$227,135 | 3.25\% | \$7,382 | \$29,160 | \$2,118 | \$0 | \$0 | \$4,970,497 |
| Dec-09 | \$5,578,594 | \$605 | 4.61\% | \$256,949 | 3.25\% | \$8,351 | \$24,300 | \$2,118 | \$0 | \$0 | \$5,613,968 |
| Jan-10 | \$6,829,311 | \$662 | 4.61\% | \$314,553 | 3.25\% | \$10,223 | \$34,020 | \$2,118 | \$0 | \$0 | \$6,876,334 |
| Feb-10 | \$7,708,979 | \$742 | 4.61\% | \$355,070 | 3.25\% | \$11,540 | \$34,020 | \$2,118 | \$0 | \$0 | \$7,757,399 |
| Mar-10 | \$6,164,074 | \$671 | 4.61\% | \$283,916 | 3.25\% | \$9,227 | \$34,020 | \$2,118 | \$0 | \$0 | \$6,210,110 |
| Apr-10 | \$5,626,861 | \$646 | 4.61\% | \$259,174 | 3.25\% | \$8,423 | \$43,740 | \$2,118 | \$0 | \$0 | \$5,681,788 |
| Total | \$36,839,062 | \$3,921 |  |  |  | \$55,146 | \$199,260 | \$12,708 | \$0 | \$0 | \$37,110,097 |

(1) Estimates based on monthly average wholesale rate times estimated monthly purchases.

